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What Is The Standard Life Ireland Share Dealing Service Guide?

The Standard Life Ireland Share Dealing Service Guide ("Service Guide") explains the services available to you, through an Account. It explains the features of the Account Stocktrade offers and how your shares can be traded with us.

This is an important document which should be read thoroughly together with the Policyholder Terms of Service (the “Terms of Service”) and any relevant terms of service from Standard Life, as they contain additional important information.

We may vary any of our documents from time to time, upon written notice to you. The Terms of Service provide further information about how we may vary the Terms of Service and the Service Guide.

Charges for the service we offer will be notified to you by Standard Life.

About Stocktrade

Stocktrade is based in Edinburgh and is a division of Alliance Trust Savings Limited, which is a subsidiary of Alliance Trust PLC and is registered in Scotland No. SC 98767 with its registered office at PO Box 164, 8 West Marketgait, Dundee DD1 9YP.

Stocktrade has acquired an enviable reputation for reliability, friendliness and efficiency amongst its client base of individuals, building societies, companies and institutions since it was founded in 1993.

Definitions

In this Service Guide, the following words and expression have the meanings set out below:

**Account**

An account set up with us with reference to a Standard Life Policyholder for the purpose of utilising our execution only share dealing services.

**Account Opening Form**

The account opening form, “information form” or online application process completed by you for the Stocktrade service, or any form giving Stocktrade sufficient details about you for the purpose of opening the account provided by Standard Life.

**Business Day**

A day on which banks are open for business in the City of London except Saturday or Sunday or a bank holiday.

**Complex Instruments**

Complex instruments are broadly defined as:

Derivatives and other securities giving the right to acquire or sell a transferable security or giving rise to a cash settlement determined by reference to transferable securities, currencies, interest rates or yields, commodities or other indices or measure.

This would include such instruments as:

- Convertible Bonds.
- Warrants.
• Derivatives and instruments that embed a derivative such as contracts for differences (including spread-bets), as well as the more obvious futures, options, swaps etc. It would include physically settled commodities contracts.

• Non-readily realisable investments where:
  - there are NOT frequent opportunities to dispose of, redeem, or otherwise realise the instrument;
  - prices are NOT publicly available to the market participants.
  - Exchange traded products (ETPs).

• Structured products.

**FCA**
The Financial Conduct Authority.

**Investments**
investments, including cash, owned by Standard Life and held within the account.

**Limit Orders**
An order to buy a specified quantity of a security at or below a specified price or to sell it at or above a specified price (called the limit price).

**Nominee**
Our nominee company is the company(ies) under our control that acts as the registered owner of securities, and holds investments in trust for the beneficial owners of the securities.

**Non-Complex Instruments**
Non-complex instruments are broadly defined as:

• Shares admitted to trading on a regulated market or an equivalent third country market (that is, one which is included in the list which is to be published by the European Commission and updated periodically).

• Money market instruments.

• Bonds or other forms of securitised debt (excluding those bonds or securitised debt that embed a derivative).

• Units in a scheme authorised under the UCITS directive.

This would include such instruments as:

• Ordinary and Preference shares admitted to trading on a regulated market.

• Bonds and money market instruments that do not embed a derivative.

• Units or Shares in any UCITS.

**OEICs**
Open Ended Investment Company.

**Permitted Investments**
An investment within the category of investments recognised and permitted within a Policy, from time to time, to be acquired within a Policy and which may be further limited by Standard Life in respect of your particular Policy.
Policy
Any Irish approved contract offered by Standard Life Ireland, from time to time, to the Policyholder, which offers self investment capability.

Policy Bank Account
Standard Life’s policy bank account in respect of your Policy

Policy Rules
The rules established by Standard Life that govern your Policy.

Prohibited Investment(s)
An investment which is expressly prohibited by Standard Life from being acquired within your Policy or which is otherwise not a Permitted Investment.

Regulator
The Financial Conduct Authority or any successor body.

Rules
The rules contained within the FCA Handbook of rules and guidance.

Standard Life
Standard Life Ireland, the legal entity operating, administering and/or holding assets of, the Policy of which you are a Policyholder.

Unit Trust
A collective investment scheme under which the property in question is held in trust for the participants.

Advice
The Standard Life Ireland Share Dealing service allows you to trade in a range of investments, which are detailed below, however as an execution only broker Stocktrade will not advise you about the merits of any transaction or this service. If you have any doubts about the suitability of our service for you, or of any transaction you wish to undertake, you should speak to your financial adviser or Standard Life.

Risk Warnings
Below are some general risk warnings, there are more specific risk warnings relevant to specific types of investments detailed in the Policyholder Terms. You should read these risk warnings carefully to ensure that you fully understand the risks associated with the investments that you are dealing in.

Past performance is not a guide to future performance. Our services relate to investments whose price depends on fluctuations in the financial markets outside our control.

The value of your investments and any income from them may fall and you may get back less than you invested.

When dealing in investments denominated in currencies other than your own, their value will vary independently of the value of the investment itself.

Non-Complex Instruments
The type of investments that are deemed as non-complex include ordinary/common shares on a regulated market, preference shares on a regulated market, subscription rights/nil paid rights (to acquire shares that are non complex), treasury bills, government/public bonds, corporate bonds and Unit Trusts and OEICs.
Complex Instruments

We are required to assess your understanding of the appropriateness of certain Complex Instruments before you undertake any transactions in them.

If you wish to deal in any Complex Instrument you will need to complete an Appropriateness Test Form, relevant to the type of instrument being invested in. We will issue you with a form on request, or you can print the relevant form online under the “Manage My Account” section on our website.

A short summary of each Complex Instrument, which you may deal in (subject to the successful completion of the Appropriateness Test), is provided below.

You should ensure that you fully understand the associated risks (detailed in the “Investment Specific Risks” section of the Policyholder Terms) when dealing in Complex Instruments, before investing in them.

If you have any doubts about any transaction you wish to undertake, you should speak to your financial adviser or Standard Life.

Exchange Traded Products

Exchange Traded Products (“ETPs”) are open ended index funds that, like stocks, are listed and trade on an exchange. They allow investors to gain exposure to stock markets of different countries and regions as well as different sectors and investment styles.

They also cover other asset classes such as fixed income, currencies and commodities, with ETPs being the umbrella name covering the entire product range. Exchange Traded Funds (“ETFs”), Exchange Traded Commodities (“ETCs”) and Exchange Traded Notes (“ETNs”) are all ETPs.

Convertible Bonds

A convertible bond is a bond containing a provision that permits conversion to the issuer’s common stock (equity) at a fixed exchange rate. It is essentially a bond with an embedded stock option.

As convertible bonds can be changed into stock and thus benefit from a rise in the price of the underlying stock, companies usually offer lower yields on convertible bonds than on comparable non-convertible bonds. If the stock performs poorly there is no conversion and an investor is left with the return of the straight bond which is likely to be below that of a non-convertible corporate bond issued by the same company.

Warrants

An ordinary warrant is a time limited right to subscribe for shares, debentures, loan stock or government securities and is exercisable against the original issuer of the underlying securities. A relatively small movement in the price of the underlying security can result in a disproportionately large movement, unfavourable or favourable, in the price of the warrant. The prices of the warrants can therefore be volatile.

Covered Warrant

A covered warrant is a security issued by a party other than the issuer or originator of the underlying security which is then quoted as a fully tradable security on the London Stock Exchange. Covered warrants are geared investments giving the holder the right, but not the obligation, to buy or sell the underlying asset, at a specified price known as the exercise price, on or before a predetermined date (the expiry date).
Structured Products

A structured product is a hybrid product comprising of more than one underlying investment designed to meet the aims of a high net worth individual, institution or is intended for a general retail offering. The aim of the product is to achieve pre-determined outcomes should certain market conditions be met. Performance can be linked to one or several underlying instruments such as a basket of shares, stock market indices, currencies or commodities. Structured products have maturity dates and the principal investment may or may not be capital protected upon maturity.

What Can I Invest In?

Permitted Investments

Please be aware that due to the nature of a Policy there may be restrictions on the types of investments you can hold. Standard Life will restrict or limit the types of investments or particular stocks permitted under your Policy and will notify you of such restrictions or limitations. Only Permitted Investments can be held under your Policy.

Where relevant Standard Life, or your financial adviser, will notify you of the list of investments you may hold, buy, sell or transfer within your Account. It is your responsibility to familiarise yourself with the Permitted Investments and any applicable prohibited investments and consider them before making any investment decision.

If you are in any doubt about what you can invest in please contact Standard Life before placing an order with us.

What Happens If I Invest In A Non Permitted Investment?

If you invest in a non Permitted investment, we may correct the position (on the instruction of Standard Life) by selling the investment at the prevailing market price, which may be less than the price originally paid. The cost of correcting this will be taken from your Account.

Nominee Account

All investments made through us are held in the name of one of our Nominee companies, who hold the assets on behalf of Standard Life. Generally Standard Life will remain the beneficial owner of the assets within your Account.

If you need further clarification about the ownership of the assets in your Account, please contact Standard Life or your financial adviser.

In some circumstances we may not be able offer an Account to certain persons due to the laws and regulations of another country.

If you hold a US Passport or suspect that you may be classified as a “United States Person” please contact Standard Life prior to making an application. The term “person” includes individuals and all forms of business entities, trusts and estates.

Benefits and features of our Nominee account (specific aspects may be dependant on the service requested by Standard Life):

- Assets are held on behalf of your Policy, allowing efficient settlement of transactions and increased security as no paperwork is required;
- All administration is handled on your behalf including the collection of dividends which are credited to your Account;
At the request of Standard Life you may have the option to receive statements, contract notes and Corporate Action notifications electronically (online access required) or by post;

Access to our Research Centre (online access required);

Ability to deal online or by telephone;

Ability to place Limit Orders and stop loss orders with up to a 30 day duration;

Consolidated tax certificate sent to Standard Life at the end of each tax year along with a list of holdings and a full transaction history;

Valuations sent yearly as a minimum;

Ability to trade Unit Trusts and OEICs both online and by telephone;

Ability to trade in overseas securities (European, North American, Australian and Far East); and

At the request of Standard Life you may have a choice of settlement currencies (USD/GBP/EUR).

Opening An Account With Stocktrade

An Account can only be opened by Standard Life, who will supply the information we require on an Account Opening Form. Standard Life will undertake anti money laundering checks prior to opening an account for you. We reserve the right to request copies of this documentation, from Standard Life.

Upon successful completion of the anti money laundering check your Account will be set up and we will advise you and/or Standard Life of your Account details for future reference.

Adviser

In the event that you have an adviser and you would like them to have access to your Account or delegated dealing authority, we will require the consent of Standard Life before we can allow third party access.

Personal Security Data

This section describes the key information you need to provide when you wish to access our telephone and online dealing services and to give instructions. We refer to this information as your “Personal Security Data”.

Person Code And Client Account Number

You will be given a “Person Code” which is linked to your personal details. Underlying your Person Code is your “Client Account Number” which is linked to your specific Account.

For online access you will be allocated a “User Name”, “Password” and “Passphrase”. Your Password and Passphrase will be issued by email and you will be prompted to change these when you first login.

You must take all reasonable precautions to keep safe and prevent fraudulent use of your Personal Security Data. You must take reasonable care not to disclose, or to allow the disclosure of, your Personal Security Data to any third party.

Please note we will never ask for your Password or Passphrase over the telephone. You should not respond to any unsolicited emails which look as if they originate from us which
ask you to enter your Password, Passphrase or personal information. We will never issue emails of this type, unless specifically requested by you to do so.

How To Trade

Before you can commence trading you must either hold cleared funds in your deposit account or we must have a separate agreement with Standard Life that settlement will be made by them.

If you wish to add funds to your Account this must be done via Standard Life. We are unable to accept contributions directly from you or any third party.

Once Standard Life has received monies for investment, Standard Life will then pass those funds to us to hold in your Account pending receipt of your investment instructions.

You can trade on your Account over the telephone or online where Standard Life has advised us you should have online trading access.

You can speak to a member of the Stocktrade Dealing Team between 8am and 9pm Monday to Friday (excluding bank or public holidays).

The markets you will be able to access in this period will vary, for example you can only trade on the UK stock market between 8am to 4.30pm.

The US and Canadian markets are open from 2.30pm to 9pm GMT.

Online Dealing

This service will only be available to you if we have been advised by Standard Life that you may have access to our online dealing service.

You will need to have your User Name, Password and Passphrase to access your Account.

Trades are executed at the price quoted to you, in line with our Order Execution Policy, on a T+2 settlement basis (or other settlement period relevant to the particular investment). See page 11 for further information about settlement of transactions.

There are 3 steps to dealing online:

• Place an order; select the Stock, Buy or Sell, amount (quantity or cash), enter your Password and click “Review your order” to proceed;

• Review an order; a quote is given for your order along with a break-down of charges, click “Accept quote” to deal or “Back” to cancel; and

• Order detail; a Bargain Reference is given along with the details of the transaction.

If the quantity of shares that you wish to deal is unavailable online then your order will be routed to the Stocktrade Dealing Team or you will be asked to contact Stocktrade by telephone.

In case you are unable to deal online, our telephone dealing service is available between 8am to 9pm Monday to Friday (excluding bank or public holidays).

Telephone Dealing

If you wish to deal by telephone you can contact a member of the Stocktrade Dealing Team and you will be asked to provide the following details:

• Your Person Code or Client Account Number;

• The full name of the security;
• Whether you wish to buy or sell; and
• The share quantity or total cash value of the transaction.

For security purposes, we may ask you to confirm certain personal information, you or
Standard Life has provided to us before we will proceed with your instructions.
Trades are executed at the price quoted to you, in line with our Order Execution Policy, on a T+2 settlement (or other settlement period relevant to the particular investment). See page 11 for further information about settlement of transactions.

We will provide you with a live indicative share price and full costing before we deal for you. Please note that the share price may move between giving the indicative share price and the dealing share price, this will be relayed back to you prior to dealing. Such movement in the share price may be in your favour or against you.

**Foreign Dealing And Foreign Exchange**

Stocktrade will deal in the local currency of the particular stock (unless Crest eligible stock) and will always settle in GBP, EUR or USD, as agreed with Standard Life, referred to as the “client settlement currency”.

Crest eligible stocks will be dealt and settled with the market in GBP, EUR or USD only.

Where the local currency of the particular stock is different from the client settlement currency you will receive a currency rate of exchange for the trade.

In addition to this, for investment purposes, standalone foreign exchange transactions may be undertaken free of commission, provided this has been agreed by Standard Life. Please be aware that the rate provided to you may reflect an increase or decrease in the rate compared to the market spot rate in our favour which will be no greater than 1% of the value of the amount exchanged. This service is available over the telephone only.

**Unit Trust and OEIC Trading**

You can give us an instruction to buy or sell Unit Trusts and OEICs either online or by telephone. As these investments will be dealt at the next available dealing point, we will not be able to confirm the price at which the deal has taken place until after the event.

Limit Orders and stop loss orders are not available for Unit Trust or OEIC deals.

You will receive a copy of the Key Investor Information Document (“KIID”) for the Unit Trust or OEIC or where you are an online client you will be given online access to the document. Please contact us if you have not received the KIID either before or shortly after you have dealt.

**Multiple Dealing**

Price quotes online are provided by our market counterparties and are based on a maximum size of order available electronically at the time of the quote.

You must telephone the Stocktrade Dealing Team if you wish to:

• Deal in the relevant security above the online quoted size; or
• Place 3 or more purchase orders or 3 or more sale orders in the same security within a 30 minute period.

The Stocktrade Dealing Team will then contact our market counterparties to manage an order of this nature.
If you carry out 2 orders in the same security online, and attempt another within a 30 minute period, you will be stopped and presented with a warning message and you will not be permitted to deal further in that security until 30 minutes after your last order.

Please be aware if you ask us to conduct a “multiple deal” in the same security (and we are able to), each deal will be charged the commission. Our commission rates will be agreed with Standard Life and Standard Life will notify you of the applicable charges.

**Limit And Stop Loss Orders**

Where we have agreed to accept Limit Orders and/or stop loss orders, the following is applicable.

By giving us a Limit Order you anticipate that the price will change enabling you to sell shares at no less than their limit price or buy shares at no more than their limit price.

A stop loss order is where you instruct us to sell shares at a limit price lower than the current share price.

In both cases we cannot guarantee to deal at your actual price, particularly in fast moving or volatile markets.

Both Limit Orders and stop loss orders can be held for up to 30 calendar days and if achieved in that time the deal(s) will be contracted and you will be advised accordingly. Limit Orders and stop loss orders can be requested online or over the telephone during normal working hours and will be accepted at Stocktrade's sole discretion.

Any Limit Orders or stop loss orders that are not achieved will be discarded without further reference to you.

**Cancel Order**

If you need to cancel a Limit Order or stop loss order left with us (either online or by telephone) you should contact us by telephone or, for an online order, you can also attempt to delete the order by checking your “Active Order” screen.

The request to cancel your order cannot be guaranteed. Online cancellation will only be confirmed once the status of the order has been changed to “cancelled”. For an order cancelled over the telephone the dealer will advise you if your request is successful.

If you wish to cancel and rebook an order which has not been executed, the request to cancel your order will be processed first. To rebook your order please go to the “Active Orders” page and select the trading icon on the cancelled order.

**Transfer In Of Stock**

Should you wish to transfer to an Account with us from another provider, you should make arrangements through Standard Life. After receiving details from Standard Life we can arrange this at no charge (although the existing custodian may make a charge).

**Transfer Out Of Stock**

We will only take instructions to transfer securities to another provider from Standard Life. Please contact them for further information.

To transfer securities will attract a charge which will be notified to you by Standard Life and any fees will be deducted from any cash in your Account or requested from Standard Life.
Deposit Account And Income Account

Where applicable, your Account will include:

- a “Deposit Account” which holds any monies prior to investment; and

- an “Income Account” into which any income from investments will be paid.

Where your Account incorporates a Deposit Account, interest accrues daily and is credited twice yearly, at the end of April and October. All interest is currently paid gross of income tax. Please be aware that gross payment of interest is subject to change in line with tax legislation. A tax voucher is issued to Standard Life at the end of each tax year. Interest is not paid on monies held in your Income Account. Please contact Standard Life for details of the rate of interest paid on GBP, EUR and USD Deposit Accounts.

Monies can be transferred to Stocktrade in GBP, USD or EUR. Standard Life will arrange any transfers on your behalf; you cannot transfer funds directly to us. This will ensure that the monies remain in the currency without any foreign exchange fees being applied by our bank.

In the event that Standard Life credits us with funds in Euro to settle a foreign currency deal, we will convert the funds from Euro.

Unless an alternative arrangement is made with Standard Life, your current Deposit Account balance, plus any sale proceeds due before settlement of your purchase(s) represents your available funds with Stocktrade.

Please note that we are unable to accept funds directly from you or from any third party, all payments must be made to us by Standard Life.

Proceeds From Sales

Sale proceeds will either be credited (where applicable) to your Deposit Account with Stocktrade or paid to the Policy Bank Account. Where you have a Deposit Account sale proceeds will be retained on deposit unless Standard Life instructs us otherwise.

Withdraw Funds From Your Deposit Account

Requests to withdraw funds from your Deposit Account must be made to us by Standard Life and all payments will be remitted to the Policy Bank Account held with Standard Life.

Settlement Of Transactions

The day that we enter into a transaction with another party (the counterparty) is known as the dealing or trade date. For each transaction we will agree with the counterparty the day on which the deal will be settled, known as the settlement date. There are agreed standard settlement periods for most markets, for example, the UK equity market settlement period for electronic trading is currently 2 Business Days after the trade date (T+2 Business Days).

Instructions

We may delay or refuse to execute your instructions to place an order if:

(a) your instructions are unclear or ambiguous;

(b) the law or a Regulator requires us to do so or if, in doing so, we would be in breach of the Policy Rules, the Rules or any other applicable law or regulatory requirement;

(c) we are unable to verify your personal details;
(d) we have not received any documents we may have asked for, or where appropriate, the documents are not fully and completely completed by you;

(e) we have reasonable cause to believe that the proposed transaction may constitute market abuse or market timing or we otherwise have reasonable cause to be concerned that the placing of the order may breach the Policy Rules, the Rules or any other applicable law or regulatory requirement;

(f) you have instructed us to acquire investments within the Account that are not Permitted Investments.

(g) we have reasonable cause to suspect that the order was not placed by you or someone that we have agreed may operate your Account on your behalf / that the order has been placed fraudulently;

(h) we believe that you do not have a legal right or authority to deal in the relevant Permitted Investment;

(i) your order does not meet the minimum investment criteria for the Permitted Investment that you want to buy; or

(j) extreme market conditions exist and we have stopped taking trades in either one Permitted Investment or Permitted Investments in general.

When we accept your orders, we will use reasonable endeavours to carry them out. However, we cannot guarantee that we can give effect to them or that they will be carried out immediately as this will depend on market conditions which are subject to sudden and unpredictable changes.

**Documentation We Will Issue**

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<td>Contract Note</td>
<td>Stocktrade will issue you with a copy contract note confirming execution of your order. The contract note will contain all relevant details of the transaction and should be retained for future reference. Details will also be sent to Standard Life.</td>
<td>No later than the first Business Day after the transaction, or if relevant after we receive confirmation of a transaction from a third party.</td>
</tr>
<tr>
<td>Valuation Pack</td>
<td>This will be issued to you or Standard Life and will include a list of holdings, a valuation and a deposit and income statement.</td>
<td>As a minimum, this will be provided on an annual basis.</td>
</tr>
<tr>
<td>Tax Year End Pack</td>
<td>This will be issued to Standard Life and will include a list of holdings, a deposit and income statement and a consolidated tax certificate.</td>
<td>Annually, April.</td>
</tr>
<tr>
<td>Asset Confirmation Report</td>
<td>This is a list of holdings in our custody which includes a response sheet which should be completed by Standard Life if they do not agree with any holdings.</td>
<td>Annually, as part of the Valuation Pack.</td>
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Secure Messaging And Paperless Documentation

You must have an online Account in order to opt in for “paperless” documentation and to receive secure messaging.

If you operate your Account by telephone you can still manage your Account online by activating your online Account.

You have the option to elect (online) to receive correspondence from Stocktrade electronically, in the form of an online secure message, for the following:

- Statements (Valuation Pack, Tax Year End Pack, Asset Confirmation Report);
- Contract Notes;
- Corporate Actions.

The secure message will contain a link to the relevant document. This allows you to keep an electronic record of all your documents and/or print copies at any time.

You may elect to receive email notification of a secure message, however if you elect to receive secure messages for Corporate Actions the email notification is mandatory and you will be sent an email notification every time Corporate Action correspondence is available.

**Please note that you will receive paper communication, sent in the post, until such time as you opt in to secure messaging.**

Research

Research is provided on our website, by Digital Look Limited in association with Stocktrade. You must be able to view your Account online to access the full Digital Look Research Centre.

Research information available in the Research Centre (or on the website generally) will be generic in nature and will not constitute advice to you on the merits of a particular investment nor will it be presented as suitable for you or based on a consideration of your circumstances. We do not owe you any obligation to assess the suitability for you of any investments which may be referred to in such information.

Corporate Actions

“Corporate Action” is a general term used to describe situations where an investor is given an opportunity to participate in a decision relating to the investment.

We will contact you or Standard Life (as agreed with them) in respect of Corporate Actions.

In some cases, a security arising from a Corporate Action may not be a Permitted Investment under the terms of your Policy and you may not have all the options available that you would have if the Account was not related to a Policy.

For administrative purposes it is often necessary to impose an earlier deadline on Corporate Actions than those set out in company documents. We will make reasonable efforts to notify you or Standard Life of such earlier deadline and obtain your instructions; however this may not be possible within the relevant timescales and, in those circumstances, the company’s default option (or an alternative default option selected by us where applicable) will apply. If you are in any doubt about the timescale for any Corporate Actions, you should clarify this with us.

If you have an online Account then you can instruct us to take up a Corporate Action online, where a response is required. This can be done through the “Manage My Account” section on our website.
If we ask for your instructions in relation to a Corporate Action and do not receive instructions by the date we specify we will take no action or will take only such action as is necessary for you to receive the default option where one is available.

Please note in respect of a takeover and company reorganisation, if an offer is declared unconditional then we will contact you about how we propose to deal with the offer. If we do not hear from you within the required timeframe, we shall accept the offer.

The following provides examples of the most common Corporate Actions (please note this is not exhaustive):

<table>
<thead>
<tr>
<th>Type of Corporate Action and Additional Information</th>
<th>Stocktrade Actions</th>
<th>Your Actions</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Advising you of Action</td>
<td>For Information Only</td>
</tr>
<tr>
<td><strong>Rights Issue</strong>: Is an offer made by a quoted company to its shareholders to enable them to buy new shares in the company at a discount to the market price, usually in the form of a “right” to acquire new shares in order to maintain a stake in the company. For example in a “one for five rights issue”, a shareholder would be invited to buy one new share for every five shares already owned. The rights may have a value in themselves and may be able to be sold separately. If rights are to be taken up sufficient funds must be available within your Stocktrade account at time of election.</td>
<td>✔</td>
<td>✔</td>
</tr>
<tr>
<td><strong>Open Offer</strong>: Also known as an entitlement issue, is an offer made by a quoted company to its shareholders inviting them to buy new shares in the company at a set price, which is normally lower than the current market price. These cannot be traded or sold on and if you do not take up your entitlement, it lapses. When an open offer is announced, you will be allocated subscription shares, not nil paid shares. If the open offer is to be taken up sufficient funds must be available within your Stocktrade account at time of election.</td>
<td>✔</td>
<td>✔</td>
</tr>
<tr>
<td><strong>De-listing</strong>: A company announces that its shares will no longer be listed or traded on a stock exchange.</td>
<td>✔</td>
<td>✔</td>
</tr>
<tr>
<td><strong>Merger</strong>: The merger of two or more companies into one new company. A de-merger is a corporate restructuring in which one part of a company is spun off as a new company, often with quoted status of its own.</td>
<td>✔</td>
<td>✔</td>
</tr>
</tbody>
</table>
**Name Change:** A change of company name which has no effect on the nominal value or shareholders of the company.

**Scheme of Arrangement:** This occurs when a parent company takes over its subsidiaries and distributes its proceeds to its shareholders.

**Takeover:** The acquisition of one company by another, either on a recommended (agreed) or hostile basis.

**Return of Capital:** A cash amount will be paid to shareholders, often in combination with a share consolidation (see below).

**Bonus Issue:** Shareholders are awarded additional shares or other securities free of payment. The nominal value of the shares does not change.

**Consolidation:** The process by which a company changes the structure of its share capital by reducing the number of shares it has in issue. As a shareholder, the number of shares you own would be reduced and the market price of the shares usually rises to reflect the greater ‘ownership’ which each share represents in the company. Note that a consolidation is the opposite of a share-split, in which the number of shares rises and the market share price falls to a lower level.

Please note that where payment for a Corporate Action is required and you do not have sufficient funds in your Account, we will request payment from Standard Life. In the event that payment is required in a different currency from that you are holding in your Account then a foreign exchange transaction will be undertaken. This will be done when the Corporate Action is processed and not when you have elected to take up the Corporate Action. Therefore, any movement in the exchange rate may change the amount of money that is debited from your Account and this may be to your disadvantage.

In all cases, action on Corporate Actions is subject to the approval of Standard Life and your instructions may be amended by them, from time to time, without prior notification to you.

**Market Claims**

When you sell shares you may later receive a dividend, bonus issue, or other benefit, which is in fact the property of the person who bought the shares from your Policy. This is usually due to the time taken to update the share register. If this event arises, we will request any documentation/payment required from Standard Life.
Complaints

Unless you have been advised by Standard Life to speak with us directly, you should contact Standard Life immediately if you are dissatisfied in any way with any aspect of your Account or our services and they will thereafter make contact with us.

Stocktrade’s internal complaints procedure will make sure that we hear your views and deal with them quickly. In this way we try to put things right, as well as continually improve the service we give you.

If you would like more information about our complaints procedure, then please contact Stocktrade.

You can at any time write to the Service Quality Manager at our head office at Alliance Trust Savings Limited, PO Box 164, 8 West Marketgait, Dundee, DD1 9YP. If you are still unhappy after we have investigated a complaint you can refer the matter to the Financial Ombudsman Service at Exchange Tower, London E14 9SR
Stocktrade is a division of Alliance Trust Savings Limited, which is a subsidiary of Alliance Trust PLC and is registered in Scotland No. SC 98767, registered office, PO Box 164, 8 West Marketgait, Dundee DD1 9YP; is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority, firm reference number: 116115. Alliance Trust Savings gives no financial or investment advice. Calls may be recorded for training and security purposes.

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